

The Vantage® FORUM



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A For Profit Company that Forms Health Care Partnerships to Create Revenue, Savings and New Services.

Document Security from Vantage® Vantage® Mobile Document Destruction Offers Convenient, Cost-effective Document Shredding Services

By John Fries

Privacy has become a mission critical issue, not only for consumers, but for companies and organizations of all types. This has motivated governmental bodies here and abroad to create laws mandating the secure disposal of various types of information. The Health Insurance Portability and Accountability Act (HIPAA) specifically require healthcare providers across the nation to change the way they handle confidential patient information, while the Gramm-Leach-Bliley Act (GLBA) is having a similarly profound impact on how the banking and financial industry deals with client information. Add to this mix the U.S. Economic Espionage Act, which guards the confidentiality of trade secrets, and the need for effective document security become even more pronounced.



Documents are turned into confetti, and then pass along a conveyor into the large repository in the rear of the vehicle.

"This is a very convenient, cost-effective way for businesses that process confidential information to ensure that their documents are thoroughly destroyed"

To address the needs of hospitals and other companies and organizations that process confidential paperwork, Meadville, PA-based Vantage Healthcare Network, Inc. recently introduced Vantage® Document Security Services, a mobile document destruction service that brings the shredding capability to the customer.

The mobile unit - a vehicle specially fitted with shredding equipment, is available to all hospitals, as well as other types of businesses and organizations that require certified destruction of paper, cardboard, and other types of media, including film and microfiche. Businesses that can benefit from this service include: medical offices, banks, accounting firms, law firms, government agencies, corporations, schools, car dealers, and industrial and manufacturing operations.

Convenient, Cost-effective, and Customized

"This is a very convenient, cost-effective way for businesses that process confidential information to ensure that their documents are thoroughly destroyed," stated Joe George, Sales Representative for Vantage® Document



Security Service. "The service is customized to meet the clients' needs. Customers demand flexibility and certification that the documents are confidentially destroyed as ordered. Vantage® works with each customer to design a program based on their needs. Service is provided for some customers ranging from on a daily, monthly or yearly to when needed."

 Vantage® Document Security Service
We're in the business of making sure no one knows yours!

Documents Are Completely Destroyed

The technology used at Vantage® is much more complete than the wastebasket shredders commonly used. Documents ordered to be destroyed are completely shredded and items are turned into a confetti material, not just strips, making it the ideal solution for companies that are concerned about making the destroyed document unreadable. Just shredding the documents is not enough. There is a problem with most shredders. If the paper is inserted at the wrong angle, the cuts could be made in the way that preserves entire sentences, which is not really destroying the documents. The Vantage® Shredder goes far beyond that turning the documents into confetti. There's no possible way the paper can be reassembled.



Paper, cardboard, and other types of media are processed up to 1,000 pounds per hour.

Customers have the option of having their documents shredded on- or off-site. An often asked question is... "What do we do with the paper and materials until the vehicle arrives?" Vantage® provides customers with security consoles and containers for storing their documents until the vehicle arrives. The consoles come in a variety of sizes to accommodate customers' needs. Some are small units that look like typical office cabinets. Vantage also supplies large, plastic containers in 64- and 96-gallon capacities. To provide utmost security, the consoles are locked, and only opened when the material is removed for shredding. Because the unit is mobile, the price is attractive and there is no concern about the documents being lost in transporting them to an offsite location.

The Vantage® Advantage

The emphasis on confidentiality issues continues to increase and such terms as "regulatory compliance" and "identity theft" become recurring topics on the nightly news. Given that, Vantage® Document Security Service is just what the doctor ordered. Vantage®, celebrating its 20 year anniversary has earned a well-deserved reputation for quality and leadership.

For more information on this service, contact Joe George at 1-800-715-1214 or e-mail joeg@vantagehealthcare.com For general information on all Vantage® Services contact Tom Surman, Vice President of Communications and Marketing, tomsurman@vantagehealthcare.com or 814-336-1781 ext. 124. Additional information about the Vantage family of companies and services can be found at www.vantagehealthcare.com

